



Spring sem. 2016-2017

A FRUITFUL ERASMUS EXPERIENCE IN BRUSSELS

THIS LIST IS SUBJECT TO CHANGES ACCORDING TO THE FINAL NUMBER OF STUDENTS REGISTERED IN EACH COURSE

« INTERNATIONAL BUSINESS SKILLS » PROGRAMME (detail)

CODE	COURSE	ECTS	SEM
Business skills			
ERA-IM	International Marketing Management	5	SEM 2
ERA-SM	Strategic management	5	SEM 2
ERA-ST	Sales Techniques	5	SEM 2
ERA-CSR	Corporate Social Responsibility	3	SEM 2
People skills			
ERA-CCBM	Cross-cultural Business Management	5	SEM 2
ERA-RMB	Relationship Management in Business	5	SEM 2
ERA-PM	Collaboration in Project Management	5	SEM 2
European skills			
ERA-EU	E.U. Institutions	3	SEM 2
ERA-LOB	E.U. Lobbying and Networking in Brussels	5	SEM 2
Languages skills			
ERA-BE	Business English skills 	5	SEM 2
ERA-FLE	French as a foreign language 	5	SEM 2

